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Reg. # _____ Date 23.03.2011

To Whom It May Concern:

I am writing this reference letter at the request of Vitaliy Yurkiv. He has asked me to write this general letter which he may submit to any Higher Education Institution who asks him for references.

I have known Vitaliy Yurkiv since 1995 in my capacity as a Professor of International Management Department at the Faculty of International Economics and Management of Vadim Getman Kyiv National Economic University. I served as supervisor of Vitaliy's written master degree diploma project on the topic: "Improvement of the system of organizing and carrying out of international bids in Ukraine".

Vitaliy took 5 courses from me, including "International Marketing", "International Marketing Management", "International Trade", "International Commercial Contracts" and "External Economical Activity". He earned grades of 5(Excellent)*, 5(Excellent), 5(Excellent), Passed and 5(Excellent), respectively, in those courses. Vitaliy defended a Master qualification Diploma Project on the topic: "Improvement of the system of organizing and carrying out of international bids in Ukraine" and got a grade 5(Excellent).

I would like to make special mention of Vitaliy's adaptability and English language skills: Vitaliy was one of few students who undoubtedly accepted proposal of the University Qualification Award Committee to unseen deliver his diploma presentation not in Ukrainian, as previously planned, but in English language – and he did it successfully.

Vitaliy was one of the few students that year who received extra credit on his final grade based on the quality of his classroom participation. Based on Vitaliy's grades, along with his excellent attendance and class participation, I would rate Vitaliy's performance in my classes as a Top 5 student.

Vitaliy's performance and contribution in class were superior. In my judgment, he was a bright, articulate and thorough student. Although somewhat reserved, he was not timid in taking positions or expressing himself.

Vitaliy was active in various student organizations including the University's Student Scholar Organisation and the Students Trade Union. He worked very well with others probably because

* Description of the grading system used: Exams are evaluated in accordance with the four-grade system: "5 (excellent)", "4 (good)", "3 (satisfactory)", "2 (unsatisfactory)". Credits are evaluated in accordance with the two-grade system: "passed", "failed".

he is a sincere and honest person. He was enthusiastic and hard working and was very much respected by the faculty and students alike. Vitaliy was a mature person who took his responsibilities seriously.

In conclusion, I would highly recommend Vitaliy Yurkiv without reservation for your programme. If his performance in my classes and in the University is any indication of how he would perform in a graduate school, Vitaliy Yurkiv will be an asset to your school. Please feel free to contact me regarding this letter or my impressions of Vitaliy.

Sincerely yours,



Tatiana M. Tsygankova
Professor, Doctor of Economic Sciences

Referee Details:

Full name of Referee: Ms. Tatiana M. Tsygankova

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